Survey of raw materials available in the State.

Q.—106. **Sri C. R. RANGE GOWDA** (Magadi).—

Will the Government be pleased to state :—

whether the Government have surveyed the raw materials available in the State for the Small Scale, Large Scale and Rural or Cottage type Industries ?

A.—**Sri K. MALLAPPA** (Minister for Industries and Commerce).—

A comprehensive survey is being conducted by the National Council of Applied Economic Research, New Delhi. The reports of the Council are awaited.

Agency for the sale of products of the Mysore Government Soap Factory.

Q.—107. **Sri C. R. RANGE GOWDA** (Magadi).—

Will the Government be pleased to state :—

(*a*) to whom the agency for the sale of products of the Mysore Government Soap Factory has been given ;

(*b*) the terms of the agency;

(*c*) whether any tenders had been called for before giving away the agency;

(*d*) if so, the number of the tenders and the terms tendered ?

A.—**Sri K. MALLAPPA** (Minister for Industries and Commerce).—

(*a*) The following firms are the agents for the sale of the products of Government Soap Factory ;—

	Area	*Agent*
1.	Madras, Kerala, Pondicherry, Karaikal and South Kanara.	M/s. K. S. Gowder & Co., Bangalore.
2.	Andhra Pradesh	M/s. Surya Agencies, Bangalore.
3.	Mysore North	M/s. Deshamudre & Sons, Bangalore.
4.	Mysore South	M/s. Veerasanjeeva Gowda & Co., Bangalore.
5.	Bombay South	M/s. K. I. Mallikarjuna, Bangalore.
6.	Bengal, Bihar, Orissa and Assam.	M/s. Murthy Agencies, Banga ore.
7.	Bombay City	(*i*) M/s. The Mysore Products Agency, Bangalore. (*ii*) M/s. Wooday Agencies, Bangalore.

(SRI K. MALLAPPA)

	Area	*Agent*
8.	Bombay North	M/s. R. M. Joshi & Sons, Hubli.
9.	Delhi, Punjab, Himachal Pradesh, Jammu & Kashmir	M/s. James Wright & Co., Ltd., Calcutta.
10.	Uttar Pradesh	M/s. Sudarshana Enterprises, Bangalore.

(*b*) *vide* Statement appended.

(*c*) For the first six areas indicated above the previous selling agents were continued, as their performance during the previous period was found satisfactory. For the rest of the four areas, applications were called for and appointments made.

(*d*) Forty-two applications were received for the four areas. All of them offered to abide by the terms prescribed by Government, though the percentage of commission demanded varied from 4 per cent to 15 per cent.

STATEMENT

Terms of Agency (General)

1. Area : As per the area fixed to respective agents.
2. Period : Generally five years from the date of Agency.
3. Remuneration : 4% (four per cent) Agency Commission and 2% (two per cent) Dealers Discount.
4. Guarantee : A minimum offtake of...cases of Mysore Sandal Soap per month Government reserving the righ to review and enbance the minimum guarantee from time to t me.
5. Security : The Agents shall furnish a security deposit equivalent to 10% of the value of the minimum guarantee of business.
6. Delivery : F. O. R. Destination by Goods Train (to the nearest Railway station). However the consignments may be supplied through Lorry Service in lieu of goods train wherever practicable the ciffere ce betwee n he goods freight and lorry freight being met in proportion of $\frac{1}{3}$ by the Factory and $\frac{2}{3}$ by the Agents. The Insurance on consignments and all other charges in this regard should be met by the Agents.
7. Payment: All supplies to the Agents by the Factory shall be at wholesale rates fix d by the Factory from time to time against cash payment or payment against Railway Receipts through a recognised Bank. However, p o ucts will be supplied on cred t basis provided the Agents give a Bank Guara tee to the extent of the value of one month's minimum guara tee of business as stated above and payments are made fortnightly. The Agents should not collect anything extra from his dealers, without the permission of the Factory.

8. Termination: At 3 months' notice in writing on either side but the B. M. I. C., will have the freedom to terminate the agency at any time without giving notice, if the agents have contravened any of the terms of agreement, enforce the penal clauses of the terms of agreement entered into both by the Factory and the Agents.
9. Direct Sales: All supplies made by the Factory for Government requirements both Central and States, Public Bodies, Institutions, and Sales effected through Exhibitions Show Rooms, etc., supplies of Industrial Soaps and retail sales effected by the Factory shall be outside the purview of agency and the agents shall not be entitled to any commission on such supplies or sales.
10. Disputes: In all matters of dispute the decision of the B.M.I.C. Bangalore, shall be final and binding.
11. Agreement: The Agents shall execute an agreement on a Stamped Paper.
12. Dealers: The appointment of dealers or stockists shall be subject to the approval of the General Manager of the Factory.
13. Inspection of the Accounts Books: The Agents shall produce authentic Invoices and other references and satisfy the factory authorities that the dealers discount has been paid before the same is allowed. The accounts shall be open for inspection by the Factory at all times.
14. Acceptance of Indents: The Factory shall have the right to accept or reject in full or in part the indents placed by the Agents.

Major and Minor Irrigation Projects in Magadi Taluk.

Q.—110. Sri C. R. RANGE GOWDA (Magadi).—

Will the Government be pleased to state:—

(*a*) the names of major and minor irrigation projects in Magadi Taluk;

(*b*) the acreage of land under each of these that can be brought under cultivation;

(*c*) the acreage that has already been brought under irrigation under each of these?

A.—Sri ALUR HANUMANTHAPPA (Deputy Minister for Minor Irrigation).—

(*a*), (*b*) and (*c*)—

Major Irrigation Projects ... Nil
Minor Irrigation Projects *Vide* statement appended.